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October 23, 2012

VIA EMAIL (fhernandez@hancockcollege.edu)

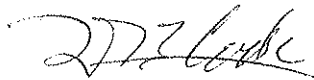
Felix Hernandez Jr.
Vice President, Facilities and Operations
Allan Hancock College
800 South College Drive
Santa Maria, CA 93454-6399

Re: Allan Hancock College; Building D Repairs and Upgrades Project

Dear Mr. Hernandez:

Please be advised that my client, Western Electrical Contractors Association, Inc. (WECA), has asked that I reply to your October 17, 2012 letter concerning the above referenced Project. WECA appreciates the dialogue it has had with Allan Hancock College concerning the Project Specifications and its commitment to ensure that restrictive specifications relating to electrician certification requirements are not incorporated into specifications or other requirements for future District projects. WECA has been instrumental in pursuing the safety and quality of electrical construction in the State and promoting fair and open competition by working with the Legislature and other stakeholders to pass legislation such as the electricians' certification law (Labor Code sections 3099 et seq.). To preserve its position as a leader of safety, quality, and fair and open competition in the electrical construction industry, WECA cannot commit to not pursuing any legal challenge to the Project Specifications. While the College may decide to move forward with this Project without WECA's commitment, WECA must take this position to preserve and protect long term interests of the industry, its members and its members' employees.

Very truly yours,
COOK BROWN, LLP



DENNIS B. COOK

cc: WECA
Richard Markuson
Sherman Wong

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